

## Requirements for Management Majors

<u>Course Title</u>			<u>Cr. hrs.</u>	<u>Semester to Take</u>
<b><u>Core Courses</u></b>				
<input type="checkbox"/> STAT 351	Bus. & Econ Stats II	<b>Pr.:</b> STAT 350 or equivalent	3	4-5
<input type="checkbox"/> FINAN 450	Principles of Finance	<b>Pr.:</b> ECON 120, STAT 350, ACCTG 231	3	5-6
<input type="checkbox"/> MANGT 420	Mangt. Concepts	<b>Pr.:</b> Junior standing	3	5-6
<input type="checkbox"/> MANGT 421	Intro. to Op. Mangt.	<b>Pr.:</b> MATH 205, STAT 350	3	5-6
<input type="checkbox"/> MKTG 400	Marketing	<b>Pr.:</b> ECON 110, ECON 120, 60 hrs	3	5-6
<input type="checkbox"/> MANGT 595	Bus. Strategy	<b>Pr.:</b> FINAN 450, MANGT 420, MKTG 400, Senior standing	3	7-8
<input type="checkbox"/> MANGT 596	Bus., Government, and Society	<b>Pr.:</b> FINAN 450, MANGT 420, MKTG 400	3	7-8
<b><u>Restricted Electives</u></b>				
Humanities, Natural Science, Quantitative, or Social Science courses				
	<u>Humanities</u>	<i>see page 16</i>		
	<u>Natural Science</u>	<i>see page 16</i>		
	<u>Quantitative</u>	*CIS	All courses numbered 300 and above	
		<i>**MIS majors are encouraged to take CIS 300 &amp; 362</i>		
		MATH 221	Analytic Geometry and Calculus II	
		MATH 222	Analytic Geometry and Calculus III	
		STAT	All courses numbered 500 and above	
	<u>Social Sciences</u>	<i>see page 15</i>		
<b><u>Major Field Requirements</u></b>				
<input type="checkbox"/> MANGT 520	Organizational Behavior (F,S)	<b>Pr.:</b> MANGT 420	3	6-8
<input type="checkbox"/> MANGT 521	Quantitative Mangt. (F,S)	<b>Pr.:</b> CIS 101, 102, 103 or CIS 200 MANGT 420, MATH 205, STAT 350	3	6-8

<b>General Management Emphasis/Entrepreneurship Emphasis</b>				
<u>Required:</u>				
MANGT 531	Person. & HR Mangt (F,S)	MANGT 420	3	5-7
<b>Major Field Emphasis (12 Hours)</b>				
-Select 3 credit hours from the course listed in the Human Resource Management (HRM) emphasis.				
-Select 3 credit hours from the courses listed in the Operations Management (OM) emphasis.				
-Select 3-6 credit hours from the courses listed in the HRM, and OM courses or				
-Select 3 credit hours from the courses listed below				
* A total of 9 of the above credits must be Management courses.				
ACCTG 331	Acctg. Processes & Controls (F,S)	<b>Pr.:</b> ACCTG 241	4	5-8
FINAN 520	Equity Securities & Markets (F,S)	<b>Pr.:</b> FINAN 450	3	6-8
MANGT 440	Entrepreneurship (Suff. Demand)	<b>Pr.:</b> FINAN 450, MANGT 420, MKTG 400	3	6-8
MKTG 542	Professional Selling/Sales (F,S)	<b>Pr.:</b> MKTG 400	3	6-8
MKTG 450	Consumer Behavior	<b>Pr.:</b> MKTG 400	3	6-8
MKTG 543	Integrated Mktg. Comm. (F,S)	<b>Pr.:</b> MKTG 450	3	7-8
MKTG 642	Mktg. Research (F,S)	<b>Pr.:</b> STAT 351, MKTG 450, CIS 101, 102 & 103	3	7-8
-Entrepreneurship Students: General management emphasis student interested in owning or managing a small business should take the following courses as their major field emphasis classes: (1) MANGT 440, (2) MANGT 540, (3) MANGT 652 or MANGT 653 or MANGT 535, (4) MKTG 541 or MKTG 542 or other approved courses.				
<b>Major Field Emphasis</b>			15	5-8
Fifteen total credit hrs. Select 12 credit hours from one of the four emphasis areas.				
<input type="checkbox"/> 1. Personnel & Human Resource Management (3)				
<input type="checkbox"/> 2.				
<input type="checkbox"/> 3.				
<input type="checkbox"/> 4.				
<input type="checkbox"/> 5.				
<b>Human Resource Management Emphasis</b>				
<u>Required:</u>				
MANGT 531	Personnel & HR Mangt. (F,S)	<b>Pr.:</b> MANGT 420	3	5-7
MANGT 535	Personnel Law (F,S)	<b>Pr.:</b> MANGT 531	3	5-8
<b>Major Field Emphasis</b>				
<u>Select nine credit hours from:</u>				
MANGT 530	Industrial & Labor Rel. (F)	<b>Pr.:</b> Junior standing	3	5-8
MANGT 540	Sm. Bus. Consulting on sufficient demand	<b>Pr.:</b> Junior standing or Permission	3	6-8
MANGT 550	Organizational Train. & Develop. (S)	<b>Pr.:</b> MANGT 520, MANGT 531	3	6-8
MANGT 623	Compensation Mangt. (S)	<b>Pr.:</b> MANGT531	3	6-8

MANGT 633	Adv. Person. Mangt. (F, Suff Demand)	<b>Pr.:</b> MANGT 531	3	6-8
MANGT 690	International Mangt. (S, Suff. Demand)	<b>Pr.:</b> FINAN 450, MANGT 420, MKTG 400	3	6-8
<b>OR</b>				
MANGT 390	Business Law (F,S)	<b>Pr.:</b> Junior standing	3	5-8
<b>Major Field Emphasis</b>			15	5-8
Fifteen total credit hrs. Select 9 credit hours from emphasis areas:				
<input type="checkbox"/> 1. Personnel & Human Resource Management (3)				
<input type="checkbox"/> 2. Personnel Law (3)				
<input type="checkbox"/> 3.				
<input type="checkbox"/> 4.				
<input type="checkbox"/> 5.				
<b>Operations Management Emphasis</b>				
<u>Required:</u>				
MANGT 531	Personnel & HR Mangt. (F,S)	<b>Pr.:</b> MANGT 420	3	6-7
<b>Major Field Emphasis</b>				
<u>Select twelve credit hours from:</u>				
MANGT 522	Oper. Plan & Cont. (S of odd yr)	<b>Pr.:</b> MANGT 421	3	6-8
MANGT 641	Mangt. of Quality (F)	<b>Pr.:</b> MANGT 421	3	5-8
MANGT 652	Appl. of Theory of Constraint (S of even yr)	<b>Pr.:</b> MANGT420 and MANGT 421 or MANGT 521	3	6-8
MANGT 653	Bus. Project Mangt. (F)	<b>Pr.:</b> MANGT 421	3	5-8
MANGT 662	Supply Chain Management (S)	<b>Pr.:</b> MANGT421	3	5-8
<i>Students wanting the operations management emphasis should take MANGT 421 no later than their sixth semester.</i>				
<b>Major Field Emphasis</b>			15	5-8
Fifteen total credit hrs. Select 12 credit hours from emphasis areas.				
<input type="checkbox"/> 1. Personnel & Human Resource Management (3)				
<input type="checkbox"/> 2.				
<input type="checkbox"/> 3.				
<input type="checkbox"/> 4.				
<input type="checkbox"/> 5.				

<b>Economics</b>				
<input type="checkbox"/> ECON 520	Intermed. Microecon.	<b>Pr.:</b> ECON 120	3	5-8
<b>OR</b>				
<input type="checkbox"/> ECON 540	Managerial Econ.	<b>Pr.:</b> ECON 120, STAT 350, MATH 205	3	5-8
<input type="checkbox"/> Economics Elective			3	5-8
<i>Economics electives must be selected from economics course offerings numbered 500 and above. Economics electives may not overlap with economics courses used as social science, restricted, or unrestricted electives. Human resource management majors are encouraged to take ECON 523 Human Resource Economics or ECON 620 Labor Economics.</i>				
<b>Unrestricted Electives</b>			9	1-8
<input type="checkbox"/>				
<input type="checkbox"/>				
<input type="checkbox"/>				
<input type="checkbox"/>				

## Sample Program of Study: Management

*This is a sample guide you may follow. Please check pre requisites carefully if you plan to take courses in a different order.*

<u>5<sup>th</sup> Semester</u>	<u>6<sup>th</sup> Semester</u>
<input type="checkbox"/> Management Concepts	<input type="checkbox"/> Organizational Behavior
<input type="checkbox"/> Marketing	<input type="checkbox"/> Quantitative Management
<input type="checkbox"/> Principles of Finance	<input type="checkbox"/> Personal & Human Resource Management
<input type="checkbox"/> Business & Economic Statistics II	<input type="checkbox"/> Intro. to Operations Management
<input type="checkbox"/> Intermediate Micro or Managerial Economics	<input type="checkbox"/> Restricted Elective
<input type="checkbox"/> Restricted Elective	<input type="checkbox"/>
<u>7<sup>th</sup> Semester</u>	<u>8<sup>th</sup> Semester</u>
<input type="checkbox"/> Business, Government, and Society	<input type="checkbox"/> Business Strategy
<input type="checkbox"/> Major Field Emphasis course	<input type="checkbox"/> Major Field Emphasis course
<input type="checkbox"/> Major Field Emphasis course	<input type="checkbox"/> Major Field Emphasis course
<input type="checkbox"/> Economics Elective	<input type="checkbox"/> Unrestricted Elective
<input type="checkbox"/> Unrestricted Elective	<input type="checkbox"/> Unrestricted Elective

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### Program Planning Sheet

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<u>5<sup>th</sup> Semester</u>	<u>6<sup>th</sup> Semester</u>
Course Title	Course Title
<u>7<sup>th</sup> Semester</u>	<u>8<sup>th</sup> Semester</u>
Course Title	Course Title